

I SEE.

MY NEPHEW AND TAKASHI-SAN ARE FRIENDS AT DOJUKU. I SAW THEM IN TOWN THE OTHER DAY.

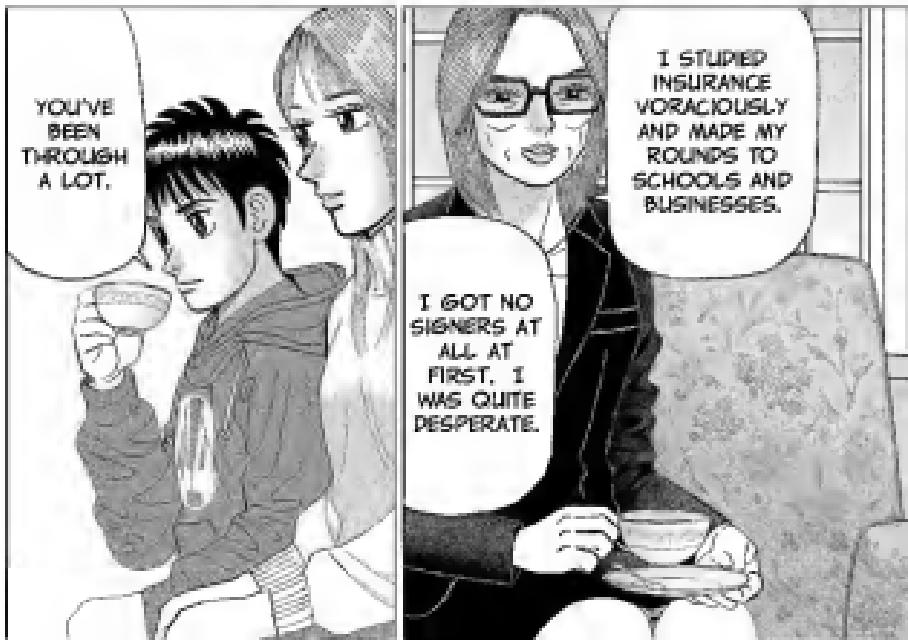
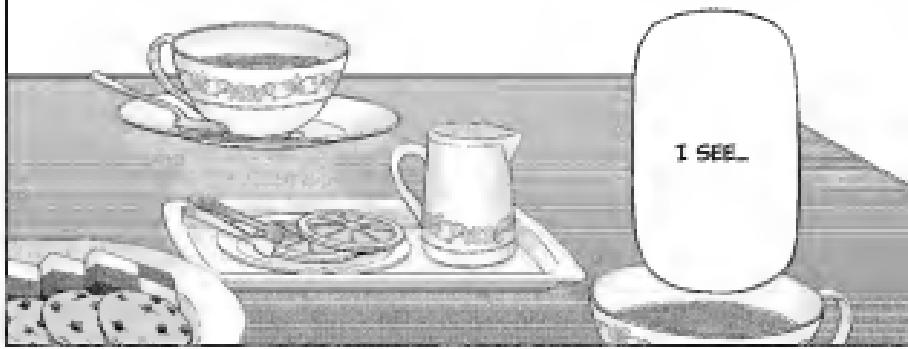
I DROVE TAKASHI-SAN HOME AFTER A VISIT AT MY CONDO.

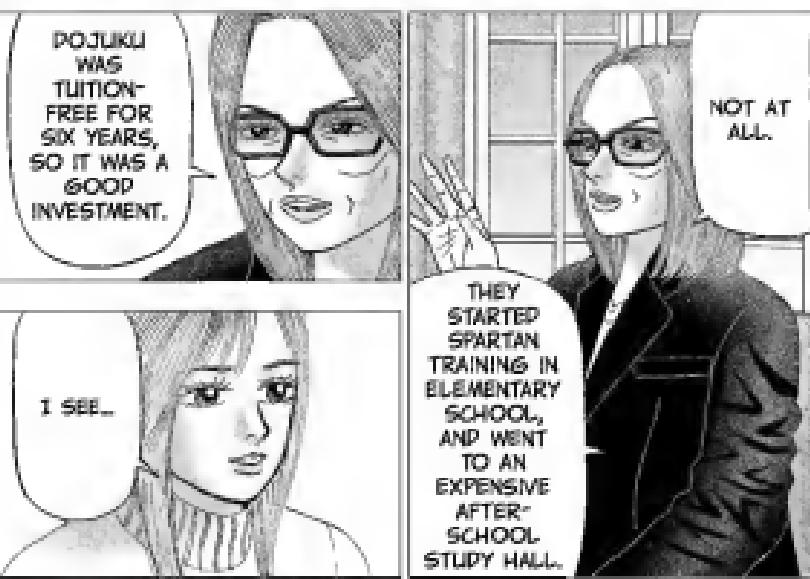
I HOPE MY NEPHEW AND TAKASHI-KUN WILL ALWAYS BE GOOD FRIENDS.

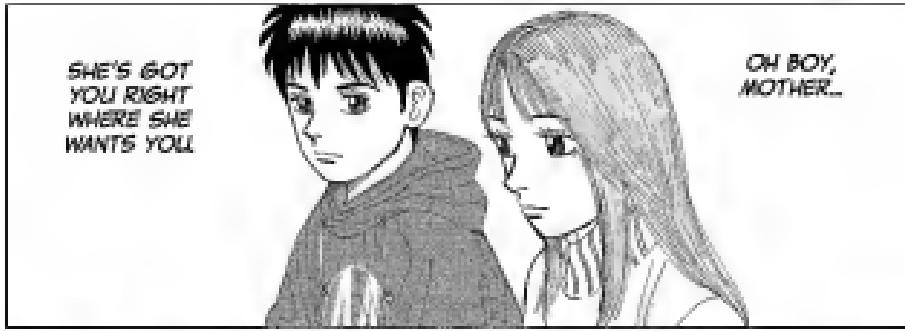
WHAT A CONINCIDENCE IT WAS.

HM...











...FIRST  
BURY ITS  
MOAT!

CHARGE!

CLATTER

WHAM

WHAM

THUNK

CLATTER

THUNK

CLATTER

WHAM

WHAM

WHAM

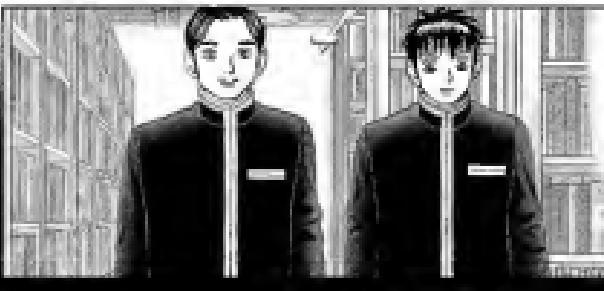
CLATTER

IF YOU'RE  
GOING TO  
Lay SIEGE  
ON A  
CASTLE...



COME TO THINK OF IT, THE DAY AFTER MY VISIT TO HER HOME.

AND THAT'S HER TACTIC.





HER ANNUAL INCOME IS TENS OF MILLIONS OF YEN A YEAR, BUT HE SAID SHE SPENDS AROUND FIVE MILLION A YEAR IN GIFTS ALONE.



GIFTS, NICENESS, AND PERSONALITY. WOW...



SHE USES THIS TACTIC AND THAT TACTIC, ENSHARING THE CLIENT.



FIVE MILLION. THAT'S AMAZING.



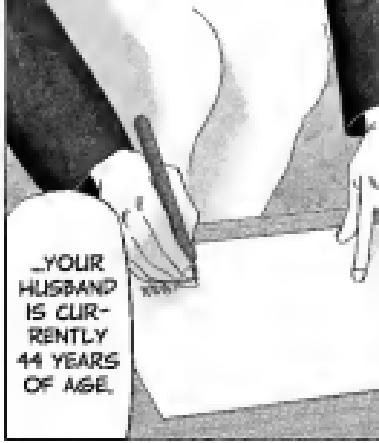
MY MOTHER, FOR EXAMPLE, WOULD BE PUTTY IN HER HANDS.



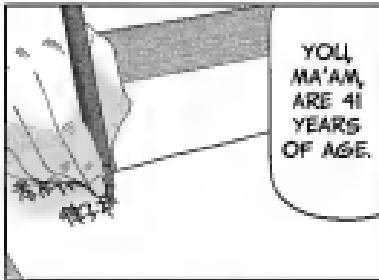
IT MEANS THAT IN JAPANESE LIFE INSURANCE SALES, MAKING HUMAN CONNECTIONS IS CRITICAL.



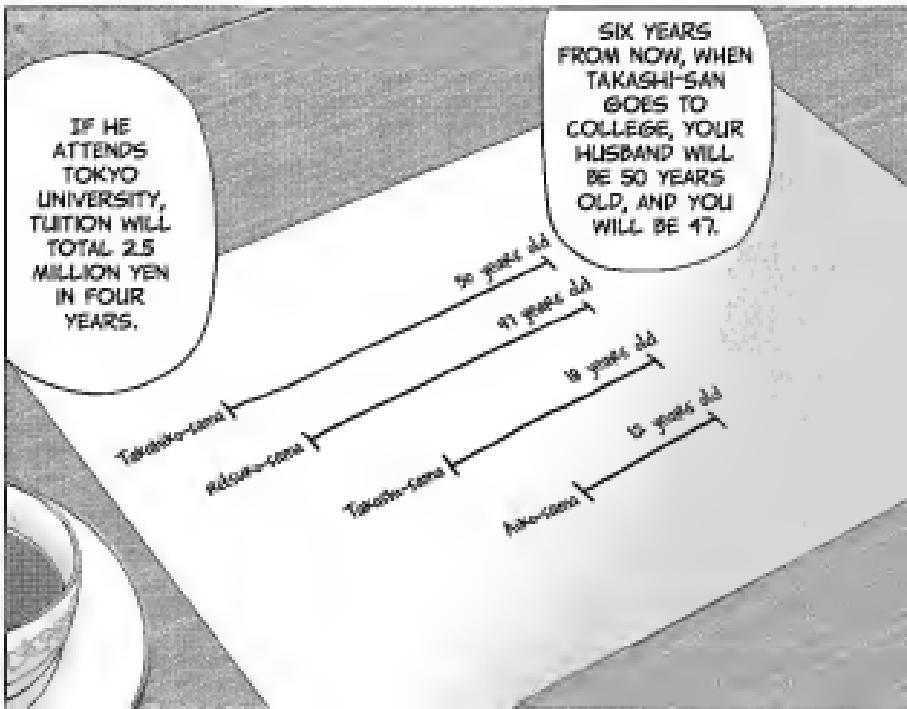
ANY ORDINARY PERSON WON'T BE ABLE TO RESIST HER.



YOUR  
HUSBAND  
IS CUR-  
RENTLY  
44 YEARS  
OF AGE.



FOR  
EXAMPLE,  
MA'AM...



IF HE  
ATTENDS  
TOKYO  
UNIVERSITY,  
TUITION WILL  
TOTAL 2.5  
MILLION YEN  
IN FOUR  
YEARS.

SIX YEARS  
FROM NOW, WHEN  
TAKASHI-SAN  
GOES TO  
COLLEGE, YOUR  
HUSBAND WILL  
BE 50 YEARS  
OLD, AND YOU  
WILL BE 47.

SIX YEARS  
FROM THEN,  
WHEN AIKO-CHAN  
GOES TO  
COLLEGE, YOUR  
HUSBAND WILL  
BE 56 YEARS  
OLD, FOUR  
YEARS TILL  
RETIREMENT.

56

53

22

18

AT THAT  
TIME,  
AIKO-CHAN  
WILL BE 12  
YEARS  
OLD, IN  
SIXTH  
GRADE.

BY THE  
TIME THE  
CHILDREN  
GRADUATE FROM  
COLLEGE, YOUR  
HUSBAND WILL  
BE RETIRED, AND  
YOUR MISSION  
OF RAISING  
CHILDREN WILL BE  
ACCOMPLISHED.

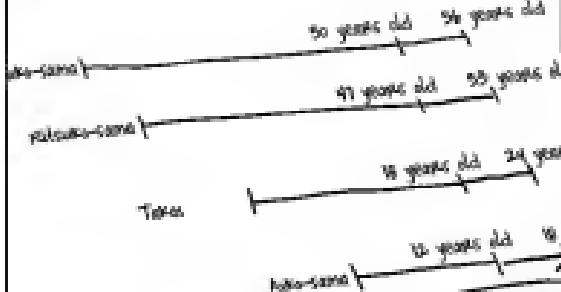
IF AIKO-CHAN  
ATTENDS A  
UNIVERSITY  
IN TOKYO,  
A PRIVATE  
COLLEGE WILL  
COST 4.5  
MILLION YEN  
IN FOUR YEARS.

AS A SENIOR  
FUND, THE  
TWO OF YOU  
WILL NEED 60  
MILLION YEN.

BUT YOUR  
HUSBAND WILL  
HAVE ONLY  
TWENTY YEARS  
UNTIL HE  
REACHES THE  
AGE OF THE  
AVERAGE LIFE  
SPAN, AND YOU,  
MA'AM, WILL  
HAVE TWENTY-  
SEVEN YEARS  
TO GO.

...YOU WOULD STILL BE ABLE TO AFFORD TAKASHI-SAN'S TUITION, HOWEVER...

I KNOW IT'S AN UNPLEASANT SUBJECT, BUT JUST IN CASE YOUR HUSBAND ENCOUNTERS MISFORTUNE AND PASSES AWAY AT 56 BEFORE RETIREMENT...



AKIKO-CHAN'S TUITION WILL BECOME PRECARIOUS.

OH, YOU'RE RIGHT.



IF THE FIRST  
CHILD GOES  
TO COLLEGE  
BUT THE  
SECOND CAN'T,  
THAT WOULD  
BE SAD.

THE WISH OF  
ALL PARENTS  
IS TO GIVE  
THEIR  
CHILDREN  
EQUAL  
EDUCATIONAL  
OPPORTUNITY.



NATURALLY,  
NO SUCH  
MISFORTUNE  
WOULD  
BEFALL YOU.



THAT'S  
TRUE...



PLEASE  
CONSIDER THE  
PEACE OF  
MIND LIFE  
INSURANCE  
CAN AFFORD.

BUT,  
JUST IN  
CASE...



YES.  
A BULWARK  
SUPPORTING  
THE PSYCHO-  
LOGICAL  
SECURITY  
OF YOUR  
FAMILY.



PEACE  
OF  
MIND?

A TOKEN  
OF  
MUTUAL-  
FAMILIAL-  
SUPPORT.

IT IS A  
TOKEN OF  
LOVE AND  
THE  
FUTURE.



I SEE...

A TOKEN  
OF LOVE...

OH, BOY.  
MOM IS  
FALLING  
APART.

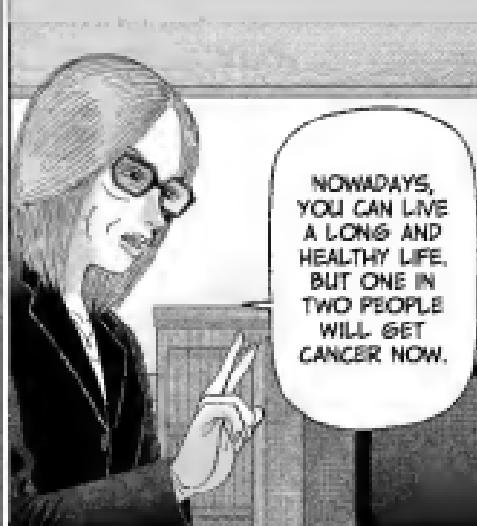


YAAAAAAAH!

THE  
SIEGE  
BEGINS  
FULL  
FORCE!

NOW THAT  
THE MOAT  
IS BURIED...





PERCENTAGE  
OF  
PROBABILITY?

HMM?

IT'S 100%  
WHAT  
ELSE?

COME  
ON.

OH...  
100%  
OF  
COURSE.

